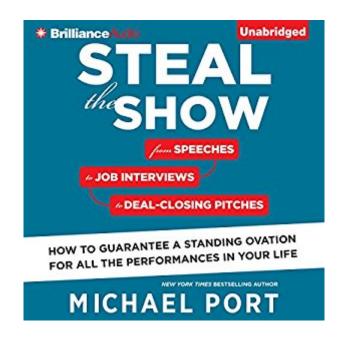
The book was found

Steal The Show: From Speeches To Job Interviews To Deal-Closing Pitches, How To Guarantee A Standing Ovation For All The Performances In Your Life





Synopsis

An inspiring program full of essential advice for spotlight lovers and wallflowers alike that will teach listeners how to bring any crowd to its feet Every day there are moments when you must persuade, inform, and motivate others effectively. Each of those moments requires you, in some way, to play a role, to heighten the impact of your words, and to manage your emotions and nerves. Every interaction is a performance, whether you're speaking up in a meeting, pitching a client, or walking into a job interview. In Steal the Show, New York Times bestselling author Michael Port draws on his experience as an actor and as a highly successful corporate speaker and trainer to teach listeners how to make the most of every presentation and interaction. He demonstrates how the methods of successful actors can help you connect with, inspire, and persuade any audience. His key strategies for commanding an audience's attention include developing a clear focus for every performance, making sure you engage with your listeners, and finding the best role for yourself in order to convey your message with maximum impact. Michael Port is one of the most in-demand corporate speakers working today. His presentations are always powerful, engaging, and inspirational. And yes, audiences always give him a standing ovation.

Book Information

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Customer Reviews

Note, I've received a pre-publication copy of Steal The Show for review. I work in the Technology industry where presentations can be less than compelling. We tend to focus on the latest and greatest cool feature, though we don't relate why the tech is important or what was the grand idea

behind it very well. We especially don't show why it's personal. I've presented at industry conferences before but never seemed to get the great feedback that I sought. I got a copy of Steal The Show to improve my presentations. I got more than I anticipated. Steal The Show is a book that demands your time to get the most out of it. If you follow the content and do the work, the results are going to amaze you. It will take time to digest this information as this isn't a read once and never pick up again kind of book. I find myself referring back to it over and over again. I first expected to read a book on making better speeches. Instead, my whole viewpoint and approach was changed. I must say that Michael has ruined me. After reading this book, I won't ever be able to sit through another mediocre presentation. I can now tell when the speaker threw the presentation together on the plane to the event. My expectations have been permanently raised for both other presenters and myself. Steal The Show provides a different thought process for developing and delivering your speeches than found in other speaking books. It goes beyond mere speaking techniques and into full blown performance planning and delivery. My biggest ah-ha moment was learning to approach it as a performance instead of a speech and that the performance starts much earlier than when you start speaking. I was asked to give a project management presentation on resource capacity.

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